


 Professional Legal Recruitment
 Hong Kong • Beijing • Shanghai

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Lateral Hires

Name	Leaving as	Joining as	Practice
Simon Bellas	Senior Associate in Baker & McKenzie Almaty	Partner in Norton Rose Perth	Litigation, Project
Christine Kang	Senior Associate in Jones Day Beijing	Partner in Jun He Beijing	Litigation, Arbitration
Chunfai Lui	Special Counsel in Baker & McKenzie Shanghai	Partner in Stephenson Harwood Shanghai	Corporate
Matthew Wong	Partner in Bird & Bird Hong Kong	Partner in Stephenson Harwood Hong Kong	Corporate
Daniel Liew	Asia Managing Partner in SJ Berwin Hong Kong	Partner in SNR Denton Hong Kong	Project
Xiaoyang Li	Partner in Kirkland & Ellis Shanghai	Partner in Jun He Beijing	Corporate
Philip Lee	Consultant in Allen & Overy Singapore	Partner in Herbert Smith Singapore	Capital Markets
Melinda Upton	Partner in Blake Dawson Sydney	Partner in DLA Piper Sydney	IP
Nicholas Tyacke	Special Counsel in Clayton Utz Sydney	Partner in DLA Piper Sydney	IP
Xiaowei Ye	Partner in Jones Day Beijing	Partner, Joint Head in Bingham McCutchen Beijing	Corporate
Jonathan Choo	Of Counsel in DLA Piper Singapore	Partner, Local Head of Dispute in Olswang Singapore	Litigation
John Shi	Partner, Office Head in Mallesons Stephen Jaques Beijing	Partner in DLA Piper Beijing	Corporate
Nicolas Groffman	Partner in Mallesons Stephen Jaques Beijing	Partner in DLA Piper Beijing	Corporate, TMT
William Fisher	Of Counsel in Perkins Coie Seattle	Partner in Hogan Lovells Shanghai	IP
Virginie Deslandres	Partner in Norton Rose Beijing	Partner in Eversheds Paris	Corporate
Laresa Koscharsky	Partner in DLA Piper Sydney	Partner in Gadens Sydney	Property

Lateral Hires

Name	Leaving as	Joining as	Practice
John Samaha	Partner in Samaha & Associates Sydney	Partner in Allen & Overy Sydney	Litigation, Arbitration
Paul O'Donnell	Partner in Clayton Utz Sydney	Partner in HWL Ebsworth Sydney	Energy
Dan Flynn	Partner in Rigby Cooke Melbourne	Partner in Tresscox Melbourne	Property
Kristina McGeehan-Hall	Partner in Mallesons Stephen Jaques Melbourne	Partner in Tresscox Melbourne	Property
Manik Meah	Partner in Fisher Jeffries Solicitors and Barristers Adelaide	Partner in Minter Ellison Adelaide	Infrastructure
Carolyn Sng	Partner in Herbert Smith Hong Kong	Partner in Fried Frank Hong Kong	Corporate, Capital Markets
Christopher De Souza	Partner in Lee & Lee Singapore	Partner in WongPartnership Singapore	Litigation, Arbitration
Les Koltai	Partner in Blake Dawson Sydney	Partner in DLA Piper Sydney	Real Estate
Peter Stirling	Partner in Blake Dawson Melbourne	Partner in Mallesons Stephen Jaques Melbourne	Corporate

Promotions

Name	Firm	Location	Promoted to	Practice
Daniel Fertig	Simpson Thacher & Bartlett	Hong Kong	Partner	Corporate
Susanne Reynolds	Mayer Brown	Hong Kong	Partner	Litigation
Jaime Lam	Mayer Brown	Hong Kong	Partner	Litigation
Matthew Durham	Clyde & Co	Shanghai	Partner	Employment
Gavin Lewis	Herbert Smith	Hong Kong	Head of Asia Dispute	Litigation
Ungjae Byun	Bae, Kim & Lee	Beijing	Head of Office	Corporate

Relocations

Name	Firm	From	To	Practice
Patrick Loofbourrow	Cooley	San Diego	Shanghai	Corporate
D. Bradley Peck	Cooley	San Diego	Shanghai	Corporate
Elle Todd	Olswang	London	Singapore	Corporate
Andrew Stott	Olswang	London	Singapore	Corporate
Brian Beglin	Bingham McCutchen	Tokyo	Beijing	Corporate
Timothy Blakely	Morrison & Foerster	New York	Hong Kong	Litigation
Yuval Tal	Proskauer Rose	Hong Kong	Beijing	Corporate
Ying Li	Proskauer Rose	Hong Kong	Beijing	Corporate
Joseph S. Cha	Proskauer Rose	New York	Beijing	Corporate
David Wenger	Allens Arthur Robinson	Hong Kong	Ulaanbaatar	Corporate
Joel Hogarth	O'Melveny & Myers	Singapore	Jakarta	Corporate

New Mergers / Alliances

Firm A	Firm B	Status
King & Wood	Mallesons Stephen Jaques	To re-brand as King & Wood Mallesons on 1 March 2012
Dacheng	A top 100 US firm	Reported to be in tie-up talks
Clifford Chance	Broad & Bright	Planning an alliance in China
Herbert Smith	Freehills	Reported to be discussing a merger
Ashurst	Blake Dawson	Blake Dawson to be re-branded as Ashurst in March 2012
O'Melveny & Myers	Tumbuan & Partners	Entered into a formal association in Indonesia
Allen & Overy	Allen & Gledhill	Reported to be discussing a tie-up in Singapore

New Offices

Firm	New Offices	Status
Cooley	Shanghai	Opened
Stephenson Harwood	Jakarta	Opened
Bingham McCutchen	Beijing	Opened
JunZeJun	Chengdu, Nanjing, Tianjin	Opened
Maurice Blackburn	Melbourne	Opened
Global Law Office	Shenzhen	Opened
Proskauer Rose	Beijing	Opened
Allens Arthur Robinson	Ulaanbaatar	Opened
Perkins Coie	Taipei	Opened
Nishimura & Asahi	Singapore	Planning
McDermott Will & Emery	Seoul	Planning

Firm	New Offices	Status
Ropes & Gray	Seoul	Planning
Sheppard Mullin	Seoul	Planning
Simpson Thacher & Bartlett	Seoul	Planning
Paul Hastings	Seoul	Planning
Cleary Gottlieb Steen & Hamilton	Seoul	Planning
Baker & McKenzie	Seoul	Planning
Clifford Chance	Seoul	Planning
Allen & Overy	Seoul	Planning
Stephenson Harwood	Beijing	Planning
Gibson Dunn & Crutcher	Beijing, Shanghai	Planning
Ashurst / Blake Dawson	Beijing	Planning

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Tully sponsoring the 8th annual ALB In-House Legal Summit in Beijing:

Tully was recently one of the core sponsors of the 8th annual In-House Legal Summit hosted by Asian Legal Business on 30th November 2011 in Beijing. The event was attended by In House Counsel from across China. Helen Guo who heads up Tully's in house practice commented:- "The Summit provided us with an excellent opportunity to meet with clients and candidates and for our in house team which operates out of our Beijing and Shanghai offices to update clients and candidates on the recent trends and developments in the in house market in China."

Tully sponsoring the annual In-House Congress in Shanghai:

Tully recently sponsored the annual In-House Congress hosted by Pacific Business Press on 2nd November 2011 in Shanghai. The event was attended by a number of in house lawyers from the Shanghai area and beyond. Members of Tully's in house team from Beijing, Shanghai and Hong Kong attended the event to meet up with clients and candidates. Shawn Chen, Managing Consultant of Tully's China operations commented:- "The In house market in China remains quite buoyant this year with more MNC's looking to either establish an in house function or expand their existing teams. The in house team at Tully has been able to provide top quality candidates to such clients from the local markets in which we operate."

Tully obtains second recruitment licence in China:

Tully has recently been awarded a recruitment licence from the Shanghai Municipal Human Resources and Social Security Bureau and has opened an office in the Central Business District in Puxi. This is the second licence which Tully has been granted in China. In 2008 Tully received one of the first recruitment licences to be awarded to an overseas recruiter in Beijing. Speaking of the opening of the Shanghai office, David Tully, Managing Director of the Professional Development Group of which Tully is a member commented:- "The legal recruitment market in China is becoming increasingly sophisticated and as such it is important to have offices in each of the key centres of Beijing, Shanghai and Hong Kong – long gone are the days when clients and candidates seeking to recruit or find positions in China can be properly serviced from Hong Kong. Tully's investment in new offices in Beijing and Shanghai is aimed at providing such clients and candidates with on the ground services based on a comprehensive understanding of each of these unique markets."

Corporate 3 - 5

The Hong Kong office of this top tier firm in Hong Kong is seeking to recruit a corporate associate. The ideal candidate will focus on a mixture of M&A, private equity and corporate finance matters. Candidates should have at least 3 years legal experience with excellent communication and drafting skills. Fluent Chinese (Cantonese and Mandarin) and English language skills are essential. (Our Ref. 2121)

Dispute Resolution 1 - 2

A US based firm is seeking to hire a junior litigation associate with 1 to 2 years of experience gained in preferably an international environment. The right individual will have experience in general commercial matters including some arbitration. Candidates will be working with different partners and will have exposure to general commercial litigation matters. Good academics and excellent Mandarin are required for this post. This is a great opportunity to join this busy team and working at one of the best litigation practices in Hong Kong. (Our Ref. 2188)

Dispute Resolution 2+

This is a great opportunity for a junior litigation associate to join a new team at a top UK based firm. The work will include general commercial litigation with focus on banking and financial services related litigation, and regulatory inquiries. Hong Kong admission, and excellent academics together with experience gained at a top international firm is required. Mandarin and Cantonese language skills will be highly preferred. (Our Ref. 2169)

China Corporate & Commercial 1+

This well regarded international firm is seeking to hire associates with a minimum of 1 PQE to join their corporate department. Candidates should be qualified in Hong Kong and have good corporate experience gained from an international firm. Ideal candidates will be joining a corporate team which focuses on M&A, private equity, and general corporate transactions. This is not an IPO focused role. Fluency in English and Mandarin including reading and drafting legal documents is required. (Our Ref. 2172)

Corporate Partner 10+

A top tier UK firm is seeking to recruit a senior lawyer at partner level with strong expertise in the infrastructure, project, energy or technology sectors, to join their well-established Beijing office. The individual will mainly handle M&A, China inbound and outbound corporate work for both international and domestic clients. Either from a top international law firm or a leading PRC firm, candidates should have both PRC background and international exposure. Fluent Mandarin and English are essential. (Our Ref. 2111)

Legal Advisor 3 - 5

A world leader in the energy industry is seeking a legal advisor to join its dynamic legal team. The incumbent will handle corporate matters and should speak fluent English. PRC bar is essential for this role. An excellent compensation package is on offer, along with an attractive career progression for the right candidate. (Our Ref. 2184)

Employment Associate 4 - 10

A well-known US firm is seeking to recruit an employment associate to join its Beijing office. Candidates who have at least 4 years relevant experience with law firms or MNCs are welcomed. Fluency in spoken and written English is essential. This is an exciting opportunity for someone who is looking to join a busy and expanding practice. (Our Ref. 2177)

Contract Manager 3 - 5

A world well-known consulting firm is seeking contact manager(s) to be based in Beijing. Candidates will manage a variety of government, international, and commercial contracts and subcontracts in and provide on-site advice to business units and project teams on contract management and policy compliance matters. Candidates should have a minimum of 3 years related experience preferably in similar industries and speak fluent English and Chinese. (Our Ref. 2183)

Banking Counsel / Partner 8+

This top tier international firm is seeking to recruit a senior banking lawyer to join its financial markets team to focus on developing the financial markets practice in China. The role can be based in either the Shanghai or Beijing office. Our client would prefer the candidate to have native Mandarin skills and solid understanding of the China market, who can deal with the PRC banks, regulators and/or other financial institutions. (Our Ref. 2137)

Senior Legal Counsel 6+

A US MNC is seeking candidates with at least 6 years' experience to join its legal team as Senior Counsel. As one of the 2 senior counsels in the team, the incumbent will take the responsibilities to supervise junior people and work independently with maturity. The ideal candidates should draft good English and speak native Chinese. A friendly and stable team environment with potential career development as head of legal could be a factor to be considered in applying this role. PRC bar is a must. (Our Ref. 2185)

Senior Legal Counsel 5+

A US pharmaceutical company seeks a (senior) legal counsel to join its boutique legal team for Greater China. Candidates should have excellent academic credentials, preferably with US educational background, and gained experience from either reputable law firms and MNCs. The incumbent will mainly handle corporate commercial matters as well as dispute resolutions. The job title will depend on candidates' seniority and experience. (Our Ref. 2186)

Legal Consultant 1+

A reputable international law firm is seeking to a junior Legal Consultant to join their Shanghai office. Candidates should have at least one to two years practical legal experience, preferably in an international law firm. Candidates must possess an outstanding academic background along with strong communication, interpersonal and legal research skills. A high level of fluency in Mandarin and English is essential. Successful candidates may be eligible for secondment opportunities for practical training. (Our Ref. 2187)